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below and the Declaration of Christine Haskett, filed concurrently herewith. The proposed order and subpoena are attached to this application as Exhibits A and B, respectively.

I. INTRODUCTION

Motorola Mobility Inc. and Motorola, Inc. (collectively "Motorola") have filed lawsuits against Apple in the United States and Germany. These lawsuits allege Apple's products infringe patents that Motorola has declared essential to practice various telecommunications standards. Under 28 U.S.C. § 1782, interested parties, such as Apple, may obtain discovery for use in foreign litigations from companies located within the United States.

In support of its defenses to the actions filed by Motorola against Apple in Germany, Apple seeks narrowly-tailored discovery from its supplier of certain wireless communication chips, Qualcomm Incorporated ("Qualcomm"). Specifically, Apple seeks documents relating to whether Qualcomm had or has a license or is or was otherwise authorized to practice some or all of the patents that have been asserted by Motorola against Apple.

Apple's application satisfies Section 1782's three statutory requirements. First, it is in "the district in which [the] person resides," 28 U.S.C. § 1782(a), because Qualcomm's headquarters are in San Diego, California. Second, Apple seeks the discovery "for use in a proceeding in a foreign ... tribunal," id., including the Higher District Court of Karlsruhe, Germany and the District Courts of Mannheim and Dusseldorf, Germany. Third, Apple and its foreign subsidiaries qualify as "interested persons" in those foreign proceedings. See id.; Intel Corp. v. Advanced Micro Devices, Inc., 542 U.S. 241, 256 (2004) (litigants are common example of "interested persons").

Moreover, the factors identified by the Supreme Court to guide courts' discretion in analyzing applications under Section 1782 all favor granting Apple's request. Qualcomm is not a participant in the foreign proceedings, and Section 1782 provides an effective mechanism for obtaining this targeted discovery across various cases. In addition, the foreign jurisdictions at issue are receptive to the type of discovery sought by Apple, the discovery provides key

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information for the foreign proceedings, and the request is not made to circumvent any limitation on discovery imposed by the foreign courts. Finally, the discovery request is narrowly tailored and is not unduly intrusive or burdensome.

Accordingly, Apple respectfully requests that the Court enter the order attached as Exhibit A, allowing Apple to serve the subpoena attached as Exhibit B.

II. FACTUAL BACKGROUND

Motorola has filed lawsuits against Apple in the United States, before the International Trade Commission, and in Germany. The functionalities accused by Motorola in many of these actions relate to the wireless communications chips within the iPhone and iPad, some of which are supplied by Qualcomm. (Decl. Haskett ¶ 12.) Motorola's German lawsuits are pending in Germany's Higher District Court of Karlsruhe, Mannheim District Court, and Dusseldorf District Court. (*Id.* ¶¶ 4-7).

III. ARGUMENT

A. Legal Standard

Section 1782 is "the product of congressional efforts, over the span of nearly 150 years, to provide federal-court assistance in gathering evidence for use in foreign tribunals." *Intel Corp.*, 542 U.S. at 247. Over time, Congress has "substantially broadened the scope of assistance federal courts could provide for foreign proceedings." *Id.* at 247-249. Section 1782 provides in part:

The district court of the district in which a person resides or is found may order him to give his testimony or statement or to produce a document or other thing for use in a proceeding in a foreign or international tribunal The order may be made ... upon the application of any interested person and may direct that the testimony or statement may be given, or the document or other thing be produced, before a person appointed by the court.

28 U.S.C. § 1782(a). The statute thus sets forth three requirements, authorizing the district court "to grant a Section 1782 application where '(1) the person from whom discovery is sought resides or is found in the district of the district court to which the application is made, (2) the

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EX PARTE APPLICATION FOR AN ORDER PURSUANT TO 28 U.S.C. § 1782

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discovery is for use in a proceeding before a foreign tribunal, and (3) the application is made by a foreign or international tribunal or 'any interested person." In re Ecuador, No. C-10-80225 MISC CRB (EMC), 2010 U.S. Dist. LEXIS 102158, at *4 (N.D. Cal. Sept. 15, 2010) (quoting *In re Chevron*, 709 F. Supp. 2d 283, 290 (S.D.N.Y. 2010)).

In *Intel*, the Supreme Court set forth several non-exclusive factors to aid district courts in determining how to exercise their discretion in granting section 1782 applications. These factors include: (1) whether "the person from whom discovery is sought is a participant in the foreign proceeding"; (2) "the nature of the foreign tribunal, the character of the proceedings underway abroad, and the receptivity of the foreign government or the court or agency abroad to U.S. federal-court judicial assistance"; (3) whether the request is "an attempt to circumvent foreign proof-gathering restrictions or other policies of a foreign country or the United States"; and whether the discovery is "unduly intrusive or burdensome." *Intel*, 542 U.S. at 264-65.

В. Apple's Application Meets the Section 1782 Requirements.

Apple's request for discovery meets each of the three statutory requirements. First, the person from whom discovery is sought, Qualcomm, "resides or is found" in this District. 28 U.S.C. § 1782(a). Qualcomm has its principal place of business at 5775 Morehouse Drive, San Diego, California, which is located within this District. (Haskett Decl. Ex. 1 (excerpt of Qualcomm 2010 10K) at 1.)

Second, the discovery is sought for use in a "proceeding before a foreign tribunal." 28 U.S.C. § 1782(a). Specifically, Apple seeks the information for use in establishing at least the defense of license, unfair competition, and/or antitrust defenses in patent infringement actions brought by Motorola in three foreign tribunals: the Mannheim District Court, the Dusseldorf District Court, and the Higher District Court of Karlsruhe.

As previous cases have recognized, these and related foreign adjudicative bodies qualify as "tribunals" for purposes of Section 1782. See, e.g., Cryolife, Inc. v. Tenaxis Medical, Inc., No. C08-05124 HRL, 2009 U.S. Dist. LEXIS 3416, at *1, 5 (N.D. Cal. Jan. 13, 2009)

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(permitting discovery for use in patent infringement suit pending in "Dusseldorf Regional Court in Germany").

Third, as named parties in the foreign actions, Apple and its subsidiaries qualify as "interested part[ies]." 28 U.S.C. § 1782(a); *Intel*, 542 U.S. at 256 ("No doubt litigants are included among ... the 'interested person[s]' who may invoke § 1782"); *see Heraeus Kulzer, GmbH v. Biomet, Inc.*, 633 F.3d 591, 594 (7th Cir. 2011).

Accordingly, Apple has satisfied the statutory requirements for an application under 28 U.S.C. § 1782.

C. The Supreme Court's *Intel* Factors Strongly Favor Granting Apple's Application.

In addition, the factors identified by the Supreme Court in *Intel* and later cases weigh heavily in favor of the Court exercising its discretion to grant Apple's request for discovery.

1. Qualcomm Is Not a Party to the Foreign Proceedings.

The *Intel* Court first asked whether "the person from whom discovery is sought is a participant in the foreign proceeding." *Intel*, 542 U.S. at 264 (noting that "nonparticipants in the foreign proceeding may be outside the foreign tribunal's jurisdictional reach; hence, their evidence, available in the United States, may be unobtainable absent § 1782 aid"). Here, Qualcomm is not a party to the foreign litigations, and the material sought—licenses and communications in Qualcomm's possession—may not be within the foreign tribunal's jurisdictional reach. *See Heraeus Kulzer*, 633 F.3d at 597 (authorizing section 1782 discovery because German litigant could not "obtain even remotely comparable discovery by utilizing German procedures"); *Cryolife*, 2009 U.S. Dist. LEXIS 3416 at * 13 (holding that "petitioner need only show that the information" sought under section 1782 "will be useful").³

³ Courts frequently grant Section 1782 discovery even from parties to foreign cases. *E.g.*, *Heraeus Kulzer*, 633 F.3d at 596 (permitting Section 1782 discovery from opposing party in (continued...)

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2. Apple Seeks Highly Relevant Information That Will Assist the Foreign Courts.

The *Intel* Court next counseled courts to "take into account the nature of the foreign tribunal, the character of the proceedings underway abroad, and the receptivity of the foreign government or the court or agency abroad to U.S. federal-court judicial assistance." *Intel*, 542 U.S. at 264. Because the nature and character of the foreign proceedings involve Motorola's allegations of patent infringement, discovery regarding potentially relevant license agreements would be critical. *See London v. Does*, 279 F. App'x 513, 515 (9th Cir. 2008) (affirming order granting 1782 discovery when proof sought was "critical" in light of the "nature and character of the foreign case"); *In re Bayer AG*, 146 F.3d 188, 195-96 (3d Cir. 1998) (documents relevant to the foreign proceedings are "presumptively discoverable" under section 1782).

Moreover, prior cases have recognized the receptiveness of German courts to the use of discovery obtained through Section 1782. *E.g.*, *Heraeus Kulzer*, 633 F.3d at 597; *Cryolife*, 2009 U.S. Dist. LEXIS 3416, at *8-9.

3. No Foreign Discovery Restrictions Bar Apple's Requested Discovery.

28 U.S.C. § 1782 does not require that the documents sought be discoverable in the foreign courts. *Intel*, 542 U.S. at 260-63. However, a district court may consider whether an applicant was seeking in bad faith "to circumvent foreign proof-gathering restrictions or other policies of a foreign country or the United States." *Id.* at 265.⁴ Here, Apple is unaware of any

(continued...)

foreign suit and noting "[t]he importance of American-style discovery to [plaintiff/applicant's] ability to prove" its case); *Cryolife*, 2009 U.S. Dist. LEXIS 3416, at *1-2, 15 (same); *In re Procter & Gamble Co.*, 334 F. Supp. 2d 1112, 1113, 1118 (E.D. Wise. 2004) (granting Section 1782 request for discovery from entity involved in multiple foreign suits against applicant).

⁴ See also In re Esses, 101 F.3d 873, 876 (2d Cir. 1996) ("[O]nly upon authoritative proof that a foreign tribunal would *reject* evidence obtained with the aid of Section 1782 should a district court refrain from granting the assistance offered by the act.") (emphasis in original); *Euromepa S.A. v. R. Esmerian, Inc.*, 51 F.3d 1095, 1097, 1101 (2d Cir. 1995) (permitting discovery under Section 1782 and observing that court "can simply refuse to consider any evidence that [1782 applicant] gathers by what might be—under French procedures—an unacceptable practice");

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restrictions on proof-gathering procedures that would prohibit obtaining the discovery it seeks through Section 1782. To the contrary, as noted above, courts have routinely granted applications under Section 1782 for evidence to be used in the foreign courts at issue here. *E.g.*, *Heraeus Kulzer*, 633 F.3d at 597.

4. Apple's Discovery Is Narrowly Tailored to Avoid Undue Burden.

The *Intel* Court finally noted that "unduly intrusive or burdensome requests may be rejected or trimmed." *Intel*, 542 U.S. at 265. Here, Apple's proposed discovery requests are narrowly tailored and minimally burdensome. Apple is requesting document discovery on only two topics, targeted to a small, discrete set of documents: intellectual property licenses between Qualcomm and Motorola and communications regarding the licenses. The universe of responsive documents is thus likely to be small and easily searchable, avoiding any undue burden on Qualcomm.

5. Granting Apple's Section 1782 Request Would Promote Efficient Discovery.

Courts have also considered other evidence bearing on whether the discovery sought accomplishes the goals of the statute, which include "providing efficient means of assistance to participants in international litigation in our federal courts." *Marubeni Am. Corp. v. LBA Y.K*, 335 Fed. App'x. 95, 96 (2d Cir. 2009) (internal quotation omitted). Here, given the multiple German cases between Apple and Motorola, Section 1782 provides an effective means for obtaining the discovery sought by Apple. Rather than seeking the same discovery in each of the foreign litigations, Apple can obtain the discovery with one application under Section 1782. *Procter & Gamble*, 334 F. Supp. 2d at 1115 (observing that it would be inefficient to require

Procter & Gamble, 334 F. Supp. 2d at 1116 (holding that "to decline a § 1782(a) request based on foreign nondiscoverability, a district court must conclude that the request would undermine a specific policy of a foreign country or the United States").

party to patent infringement actions in Germany, Japan, the Netherlands, France and the United Kingdom "to seek the same discovery" in each of them).

* * *

Accordingly, the Intel factors strongly favor the Court exercising its discretion to grant Apple's application. Indeed, courts in this Circuit have routinely permitted discovery under Section 1782, when, as here, the applicant has satisfied the statutory requirements and the above factors weighed in favor of granting relief. *E.g.*, *In re Am. Petroleum Institute*, 11-80008-JF (PSG), slip op. (N.D. Cal. Apr. 7, 2011) (Haskett Decl. Ex. 3); *In re Ecuador*, 2010 WL 3702427, at *2; *London*, 279 F. App'x at 513; *Chevron Corp. v. E-Tech Int'l*, 2010 WL 3584520 (S.D. Cal. Sept. 10, 2010); *Govan Brown & Assocs. v. Doe*, No. 10-2704-PVT, 2010 U.S. Dist. LEXIS 88673, at *7-8 (N.D. Cal. Aug. 6, 2010); *Mirana v. Battery Tai-Shing Corp.*, No. 08-80142, slip op. (N.D. Cal. Sept. 19, 2008) (Haskett Decl. Ex. 4).

IV. CONCLUSION

Apple seeks narrowly tailored discovery for use in several currently pending foreign proceedings. Because Apple's request satisfies the three statutory requirements of 28 U.S.C. § 1782 and because the *Intel* factors all weigh in favor of granting the application, Apple respectfully requests that this Court issue the proposed order attached as Exhibit A, authorizing the issuance of a subpoena in substantially the same form as Exhibit B.

Dated: January 17, 2012

/s/ Mark D. Selwyn

MARK D. SELWYN (SBN 244180)

WILMER CUTLER PICKERING

HALE AND DORR LLP

EX PARTE APPLICATION FOR AN ORDER PURSUANT TO 28 U.S.C. § 1782 Document 1 Filed 01/18/12 PageID.9

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JS 44 (Rev. 09/11)

CIVIL COVER SHEET

The JS 44 civil coversheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States inSeptember 1974, is required for the use of the Clerk of Court for the purpose of initiating

the civil docket sheet. (SEE IN	STRUCTIONS ON NEXT PAGE	E OF THIS FORM.)								
I. (a) PLAINTIFFS In re Ex Parte Application of APPLE INC.; APPLE RETAIL GERN GMBH; AND APPLE SALES INTERNATIONAL				DEFENDA	NTS					
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(c) Attorneys (Firm Name, Address, and Telephone Number) Mark D. Selwyn (SBN 244180), Wilmer Cutler Pickering Hale and LLP, 950 Page Mill Road, Palo Alto, CA 94304, Telephone: (650) 858-6000, Fax: (650) 858-6100				Attorneys (If Known) '12 CV0147 LAB POR CITIZENSHIP OF PRINCIPAL PARTIES (Place an "X" in One Box for Plaintiff)						
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JS 44 Reverse (Rev. 09/11)

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS 44

Authority For Civil Cover Sheet

The JS 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- (a) Plaintiffs-Defendants. Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- (b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- (c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)".
- Jurisdiction. The basis of jurisdiction is set forth under Rule 8(a), F.R.CP., which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.

United States plaintiff. (1) Jurisdiction based on 28 U.S.C. 1345 and 1348. Suits by agencies and officers of the United States are included here.

United States defendant. (2) When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.

Federal question. (3) This refers to suits under 28 U.S.C. 1331, where jurisdicti on arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is aparty, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.

Diversity of citizenship. (4) This refers to suits under 28 U.S.C. 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; federal question actions take precedence over diversity cases.)

- Residence (citizenship) of Principal Parties. This section of the JS 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is sufficient to enable the deputy clerk or the statistical clerks in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- V. Origin. Place an "X" in one of the seven boxes.

Original Proceedings. (1) Cases which originate in the United States district courts.

Removed from State Court. (2) Proceedings initiated in state courts may be removed to the district courts under Title 28U.S.C., Section 1441. When the petition for removal is granted, check this box.

Remanded from Appellate Court. (3) Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.

Reinstated or Reopened. (4) Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date.

Transferred from Another District. (5) For cases transferred under Title 28 U.S.C. Section 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.

Multidistrict Litigation. (6) Check this box when a multidistrict case is transferred into the district under authority of Title 28 U.S.C. Section 1407. When this box is checked, do not check (5) above.

Appeal to District Judge from Magistrate Judgment. (7) Check this box for an appeal from a magistrate judge's decision.

Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause Do not cite jurisdictional statutes U.S. Civil Statute: 47 USC 553
Brief Description: Unauthorized reception of cable service Example: unless diversity.

Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Rule 23, F.R.Cv.P.

Demand. In this space enter the dollar amount (in thousands of dollars) being demanded or indicate other demand such as a preliminary injunction.

Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.

VIII. Related Cases. This section of the JS 44 is used to reference related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.

Date and Attorney Signature. Date and sign the civil cover sheet.